NAPA COUNTY RESOURCE CONSERVATION DISTRICT

FY 2023-2024 ANNUAL BUDGET - Adopted June 8, 2023

| | REVENUES | | | | | | |
|-----------|------------------------------------|---------|---------|-------------|-------------|---------------|--|
| | | | | | FY | 22-23 Amended | |
| | | | | | | Budget for | |
| | | | DF | RAFT BUDGET | Comparative | | |
| | DESCRIPTION TAXES AND INTEREST | ACCOUNT | | AMOUNT | | Purposes | |
| 1 | Property Tax | 41100 | \$ | 444,999 | \$ | 402,000 | |
| 1 | | 41100 | | 10,000 | | | |
| | Interest | | \$ ¢ | , | \$ ¢ | 6,000 | |
| | Dividends / Rebates | 45200 | \$ | 10,000 | \$ | 6,000 | |
| | TOTAL TAXES AND INTEREST | | \$ | 464,999 | \$ | 414,000 | |
| | INTERGOVERNMENTAL REVENUES | | | | | | |
| 2 | State: Agriculture | 43300 | \$ | 251,000 | \$ | 34,300 | |
| 3 | State: Coastal Conservancy | 43410 | \$ | 152,000 | \$ | 716,850 | |
| 4 | State: Dept. of Fish and Wildlife | 43415 | \$ | 12,000 | \$ | 85,000 | |
| 5 | State: Dept. of Conservation | 43420 | \$ | 1,500,000 | \$ | 1,672,667 | |
| 6 | State: Other | 43790 | \$ | 884,215 | \$ | 438,800 | |
| 7 | Federal: Other | 43890 | \$ | 314,381 | \$ | 466,625 | |
| 8 | County of Napa | 43910 | \$ | 199,500 | \$ | 252,500 | |
| 9 | Napa County Flood Control District | 43915 | \$ | 184,150 | \$ | 184,150 | |
| 10 | Other Governmental Agencies | 43950 | \$ | 189,076 | \$ | 142,006 | |
| | TOTAL INTERGOVERNMENTAL | | \$ | 3,686,322 | \$ | 3,992,898 | |
| | OTHER REVENUES | | | | | | |
| 11 | Charges for Services | 46800 | \$ | 148,800 | \$ | 189,100 | |
| 12 | Other Grants | 47150 | \$ | 617,000 | \$ | 385,500 | |
| 13 | Sales: Non Taxable | 47110 | \$ | 5,000 | \$ | 5,000 | |
| 14 | Donations/Contributions | 47500 | \$ | 85,000 | \$ | 163,840 | |
| | TOTAL OTHER REVENUES | | \$ | 855,800 | \$ | 743,440 | |
| | TOTAL REVENUE | | \$ | 5,007,121 | \$ | 5,150,338 | |

| | EXPENSES | | | |
|-----------|------------------------------|---------|-----------------|-----------------|
| | DESCRIPTION | ACCOUNT | | AMOUNT |
| | SALARIES & EMPLOYEE BENEFITS | | | |
| 15 | Salaries and wages | 51100 | \$ 1,577,737 | \$ 1,350,193 |
| 16 | Extra help | 51110 | \$ 10,000 | \$ - |
| | Cell Phone Allowance | 51205 | \$ 7,200 | \$ 5,040 |
| | Medicare | 51300 | \$ 22,877 | \$ 16,692 |
| 17 | Employee Insurance: Medical | 51400 | \$ 155,051 | \$ 116,268 |
| | Workers Compensation | 51405 | \$ 13,000 | \$ 11,308 |
| | Unemployment Comp: Insurance | 51410 | \$ 4,000 | \$ 4,308 |

| | Retirement | 51600 | \$ | 172,532 | \$ 156,552 |
|---|--|-------|----|-----------|-----------------|
| • | TOTAL SALARIES AND BENEFITS | | \$ | 1,962,398 | \$ 1,660,361 |
| : | SERVICES | | | | |
| | Administration Services | 52100 | \$ | 400 | \$ 40 |
| | Property Tax/Assessment Admin | 52115 | \$ | 4,000 | \$ 4,00 |
| 3 | Agricultural Services | 52120 | \$ | 37,000 | \$ 20,00 |
|) | Accounting/Auditing Services | 52125 | \$ | 93,500 | \$ 73,00 |
|) | IT Services | 52130 | \$ | 52,600 | \$ 42,80 |
| | Legal Services | 52140 | \$ | 25,000 | \$ 20,00 |
| | Lobbyist Services | 52160 | \$ | - | \$ 2,00 |
| | Other Professional Services | 52490 | \$ | 585,500 | \$ 1,134,46 |
| | Maintenance: Vehicles | 52520 | \$ | 6,000 | \$ 8,00 |
| | Rents and Leases: Equipment | 52600 | \$ | 1,700 | \$ 1,30 |
| 2 | Rents and Leases: Buildings/Land | 52605 | \$ | 60,243 | \$ 58,900 |
| | Insurance: Liability | 52700 | \$ | 22,000 | \$ 21,500 |
| | Insurance: Premiums | 52705 | \$ | 1,000 | \$ 1,00 |
| | Communications/Telephone | 52800 | \$ | 4,500 | \$ 4,10 |
| 8 | Advertising/Marketing | 52810 | \$ | 37,000 | \$ 10,60 |
| | Printing & Binding | 52820 | \$ | 2,500 | \$ 4,10 |
| | Publications & Legal Notices | 52830 | \$ | 1,500 | \$ 3,70 |
| | Filing Fees | 52835 | \$ | 1,000 | \$ 4,00 |
| | Permits/License Fees | 52840 | \$ | 2,500 | \$ 4,80 |
| Ļ | Training/Conference Expenses | 52900 | \$ | 30,000 | \$ 31,00 |
| 5 | Business Travel/Mileage | 52905 | \$ | 15,000 | \$ 13,60 |
| | TOTAL SERVICES | | \$ | 982,943 | \$ 1,463,26 |
| : | SUPPLIES & OTHER | | | | |
| | Office Supplies | 53100 | \$ | 2,500 | \$ 2,50 |
| 5 | Office Supplies: Furniture/Fixtures | 53105 | \$ | 25,000 | \$ 58,00 |
| | Freight/Postage | 53110 | \$ | 900 | \$ 90 |
| | Books/Media/Subscriptions | 53115 | \$ | 2,500 | \$ 1,40 |
| , | Memberships/Certifications | 53120 | \$ | 15,705 | \$ 14,17 |
| | Utilities: Fire Suppression Systems | 53215 | \$ | 375 | \$ 37 |
| | Fuel | 53250 | \$ | 7,200 | \$ 3,40 |
| 3 | Clothing and Personal Supplies | 53300 | \$ | 9,500 | \$ 7,90 |
| | Safety Supplies | 53320 | \$ | 500 | \$ 50 |
|) | Landscaping/Agriculture Supplies | 53325 | \$ | 33,000 | \$ 20,00 |
| | Construction Supplies/Materials | 53345 | \$ | 10,000 | \$ 11,56 |
| | •• | 53400 | \$ | 20,000 | \$ 18,56 |
| ! | Minor Equipment/Small Tools | 33400 | Ŧ | | |
| | Minor Equipment/Small Tools Computer: Equipment/Accessories | 53400 | \$ | 10,500 | \$ 10,50 |

| | Add to / (Use of) Fund Balance: | | ć | 281,036 | <u> </u> | 496,471 |
|-----------|---------------------------------|-------|----|-----------|----------|-----------|
| | TOTAL EXPENSES | | \$ | 4,726,085 | \$ | 4,653,867 |
| | TOTAL SUPPLIES & OTHER | | \$ | 1,780,743 | \$ | 1,530,247 |
| 37 | Equipment | 55400 | \$ | 15,000 | \$ | - |
| 36 | Buildings and Improvements | 55300 | \$ | 150,000 | \$ | - |
| 35 | Community Grants (Non-Profits) | 54805 | \$ | 171,500 | \$ | 411,267 |
| 34 | Contributions (Public Agencies) | 54800 | \$ | 1,277,803 | \$ | 948,250 |
| | Depreciation Expense | 54600 | \$ | 500 | \$ | 500 |
| | Taxes and Assessments | 54500 | \$ | 260 | \$ | 260 |
| | Business Related Meals/Supplies | 53650 | \$ | 10,000 | \$ | 7,750 |

BUDGET ASSUMPTIONS AND NOTES

Revenues listed include both executed contracts, grants approved for funding without an executed contract, and outstanding grant applications which have a high likelihood of being funded. It is unlikely that all outstanding grant applications will be funded, and additional grant applications will be submitted during the fiscal year, so the budget will likely be amended. Projecting a fund balance surplus in FY 2023-2024 which is primarily deferred revenue resulting from an advance of Napa Valley Vintners funding for FY 2024-2025. The Executive Director recommends that the Board of Directors apply any surplus toward the budget stabilization reserve within the general fund because our annual operating budget has grown over the years, and the current reserve is inadequate.

| RE | VENUES |
|----|---|
| 1 | Assumes property tax revenue similar to the fiscal year 2022 level. |
| 2 | Primarily two CDFA grants to provide technical assistance for CDFA's Conservation Agriculture Planning (CAPGP), Climate Smart Agriculture (HSP/SWEEP), and Water Efficiency Technical Assistance (WETA) programs. Also, CDFA funding through the Ag Commissioner for Weed Management Area related work and funding via California Sustainable Winegrowing Association to support Climate-smart Vineyard resource development. |
| 3 | Grant supporting forestry treatments in the Angwin area, as well as youth and adult education. A subagreement with CalTrout for Sulphur Creek fish passage restoration project design. Continuation of contracts through Flood District to support OVOK project monitoring. |
| 4 | A subagreement with CalTrout for Sulphur Creek fish passage restoration project design. |
| 5 | Block grant for the Regional Forest and Fire Capacity Program supporting Napa, Lake, Solano, Yolo, and Colusa County. |
| 6 | A contract with CARCD for Wildlife Conservation Board funding to do carbon farm planning and monarch and fish habitat improvements. A Whale Tail grant to support Stream Watch and environmental education. A standard agreement with CALFIRE to assist with the implementation of vegetation management and education projects in Napa County. Two contracts with After the Fire for CALFIRE funding for the North Bay Forest Improvement Program. A contract with City of Napa for a CALFIRE urban forestry grant. A contract with CALFIRE to support development of Napa City Community Wildfire Protection Plan. A contract with UC to support study health of urban stream corridors in context of climate change and houseless populations (application submitted). |
| 7 | USDA-NRCS funding provided through a NACD Technical Assistance grant supporting our forestry and agriculture programs, and a contribution agreement. Two Western SARE grants (through Marin RCD and UC) to study support soil health education, and study sheep-vineyard integration. An agreement with CARCD to provide technical assistance to USDA Farm Services Agency's Emergency Forest Restoration Program. An agreement with After the Fire to provide technical assistance to a Regional Conservation Partnership Program. An agreement with USDA-NRCS to provide conservation technical assistance to grazing lands. A EPA 319h agreement through the Flood Control District to support OVOK sediment monitoring. |
| 8 | Contract with County PBES to support groundwater monitoring and outreach, watershed education, surface water monitoring, ECP inspection and performance review, winterization review, and wildfire preparedness and forest health. Contract with County GSA to support coordinating of GSP Implementation. |
| 9 | Contract to assist with the maintenance Regional Rainfall and Stream Monitoring System, to carry out stream gauging work, to provide other hydrologic monitoring and modeling services, and to support the Napa Countywide Stormwater Pollution Prevention Program. |

- 10 Continued work with City of Napa Water Division to support their water conservation activities, and an agreement with the City of Napa Parks & Recreation Dept. Continued work with City of St. Helena to provide environmental monitoring for the York Creek dam removal project. A Measure A grant supporting unpaved road improvements in the Putah Creek watershed. Will submit a grant to the Napa Wildlife Conservation Commission for K-12 pollinator education.
- 11 Includes support for Carneros and Huichica streamgages, technical assistance to Land Trust of Napa County, services to the Farm Bureau related to vineyard WDR compliance, and fee-for-service programs for farm planning and mobile irrigation lab services.
- **12** Grants from Napa Valley Vintners and JLD Ag Fund for Napa RCD Forestry and Habitat Enhancement projects. A grant from an anonymous foundation for general support. Will submit a grant to Gasser Foundation for fish passage barrier removal work.
- **13** Anticipating limited grape and/or cider apple sales.
- 14 Revenue from donations for Napa RCD and Million Trees, event contributions, and GiveGuide participation. Includes support from Rasmussen-Woytak Family, and Friends of the Napa River.

EXPENSES

- **15** Assumes addition of two new 1.0 FTE and two new 0.5 FTE staff members for a total of 16 FTE equivalents. Assumes a 4.2% cost of living adjustment to salary schedule based on the SF Bay Area CPI 12-month figure, and step advancements when appropriate.
- **16** Extra-help staff includes interns.
- **17** Maintaining current Kaiser medical and Guardian dental plans through Arrow Benefits as our benefits broker.
- **18** Outside vineyard management services to manage 1.75 acres of remaining grapes, as well as apple orchard and general cover cropping and mowing. Services related to compost and cover crop seed applications related to CARCD WCB Habitat grant.
- **19** Includes payment to County auditors office, independent auditor, and consulting accounting firm to assist with process improvements as well as regular accounting needs.
- **20** IT services are projected to remain high due to telework-office hybrid work model, a need for expanded cybersecurity protections, and adding another staff member.
- 21 \$50,000 has been budgeted for general RCD support (e.g., web/graphic designer, interior design consultant, accounting systems support). The balance will be used for project specific services, with the largest costs attributed to: services in Napa County related to Sulphur Creek fish passage barrier services; a communications consultant for an anonymous foundation grant; and archeologists and other professionals to support forestry and other habitat restoration and vegetation management projects.
- 22 Advertising and marketing costs associated with RCD fund development and grant or contract supported events and programs
- **23** Office building lease amount and Cabral HCV lease amount remains the same.
- 24 Training funds will come from RCD general funds and grants and will support first aid/CPR training for all staff, participation in the CARCD Conference, and \$1,000 of additional training for each employee.
- **25** Primarily fieldwork related travel. Anticipating increased use of RCD and personal vehicles and reduced use of NRCS vehicles because more NRCS staff are present in the Napa office.
- **26** Includes purchases of office storage solutions and additional furniture to support a transition to hot-desking.
- 27 Includes membership dues for CARCD, NACD, CSDA, American Fisheries Society, CA Prof Society of Soil Scientists, Napa County Farm Bureau, Napa Chamber of Commerce, Intl Oak Society, as well as professional licensing for staff (e.g., CPESC, CCA).
- **28** RCD logo apparel, and work apparel for staff (e.g., waders, boots).
- **29** Pollinator plants, planting supplies, compost paid for by a WCB grant.

- **30** All associated with grants and contracts.
- **31** \$1,500 has been budgeted for general RCD minor equipment, and the rest is project specific minor equipment covered by grants and contracts.
- **32** Purchase of computer, accessories, or other technology related equipment, including for new staff person.
- **33** We need more software licenses than in previous years due to larger staff number (e.g., ArcGIS, Adobe Creative Suite, Microsoft Office, PDF Editor, etc.).
- 34 Subcontracting with Solano RCD, Yolo RCD, and Colusa RCD (public agencies) for the Regional Forest and Fire Capacity Program block grant in their respective counties. Subcontracting with Lake RCD for one NACD grants in Lake County. Subcontracting with Sonoma RCD for services related to vineyard WDR compliance in Sonoma County. Subcontracting with NCRPOSD for SCC Wildfire Resiliency Grant.
- 35 Subcontracting with CLERC (non-profit) for the Regional Forest and Fire Capacity Program block grant. Subcontracting to Land Trust for habitat restoration project (funded by NVV grant). Subcontracting with Sonoma Ecology Center for services related to vineyard WDR compliance in Sonoma County. Includes small awards (<\$3,000) to local non-profit partners who assist with outreach and event coordination. Includes \$2,000 for scholarships, \$2,000 for teacher stipends, and \$1,000 for a Speak Off competition award and travel.
- **36** Planning to undertake a remodel of office suites 100B and 700B.
- **37** Purchase of UTV and trailer under CALFIRE Standard Agreement.